



Sales Executive

Bennett Motor Express

Bennett Motor Express is seeking to fill a full-time Inside Sales Executive position in our Tacoma Terminal.

Company Profile:

Bennett is a multifaceted transportation and logistics company, conducting business through a worldwide network of business partners. Our people and their commitment to excellence drive our success-by operating responsibly, executing with efficiency, applying innovative technologies and capturing new opportunities for profitable growth. Bennett is a leading woman-owned business in Atlanta, GA voted by Atlanta Business Chronicle as well as a Top Workplace in Atlanta voted by the Atlanta Journal Constitution.

Responsibilities include:

- Perform inside sales duties in the Western States in order to generate revenue and profitability.
- Will identify business opportunities and prospects within the region.
- Solicit new accounts by contacting potential customers via cold calling as well as face to face meetings.
- Provide rate quotes to customers for services.

Requirements:

- Must have 1-2 years' experience in Sales within the Transportation Industry desirable. Willing to train.
- Ideal Candidate will possess excellent communication skills with the ability to negotiate and close sales deals.

EEO/Minorities/Women/Disabled/Veterans

Job Type: Full-time

Required Experience

- Sales: 1 Year
- Negotiating: 1 Year

Email Resumes to: David.Harmon@BennettIG.com